

MOBOTIX And Nelysis: Partnering Up For Cybersecurity

June 11, 2019

Langmeil, Germany, 11 June 2019 – By joining forces with Nelysis, MOBOTIX has, for the first time, entered into a partnership with a company that is one of the world's leading providers of cybersecurity solutions. Nelysis solutions protect customers' network infrastructures and systems to ensure physical security and protect control systems. For instance, the "Vanguard" complete solution from Nelysis minimizes customers' risks of external and internal hacker attacks as well as operational downtimes.

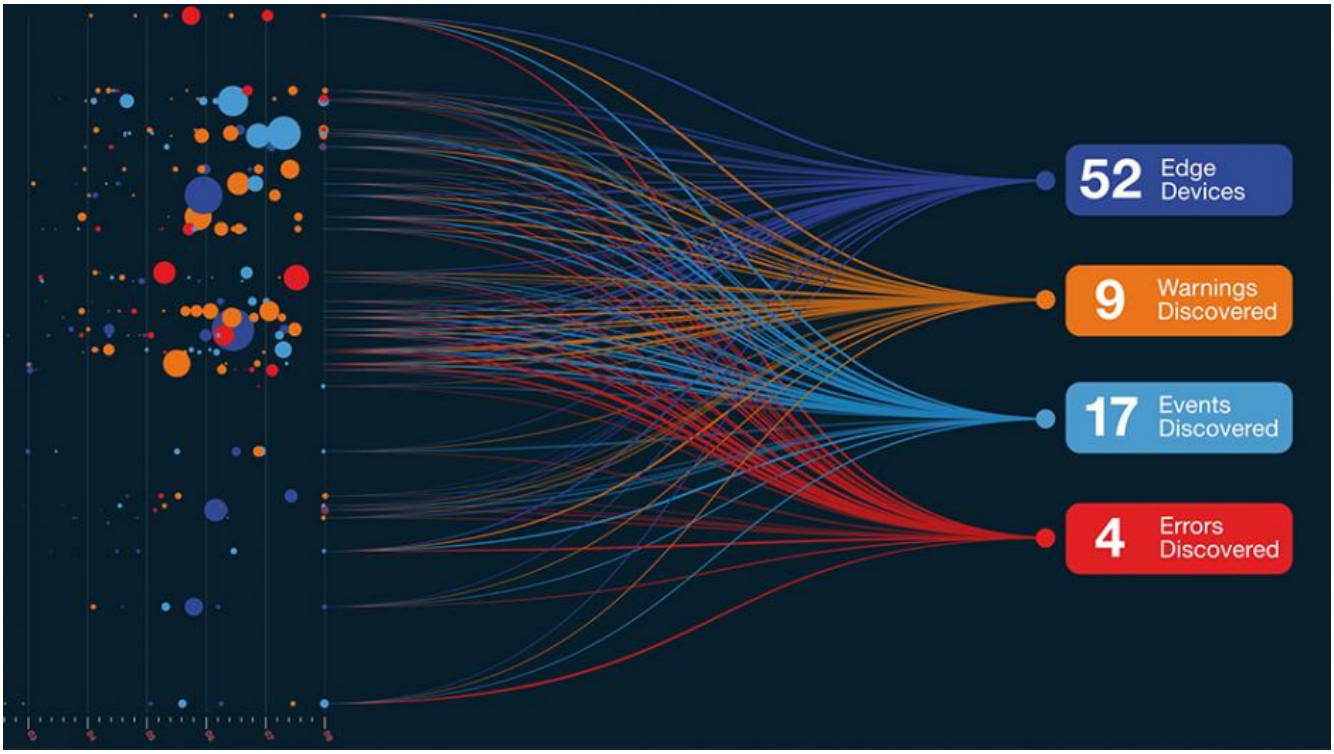
"It was very important to us to have a leading cybersecurity expert in our partner network," explains Hartmut Sprave, CTO of MOBOTIX AG. "In keeping with our realignment as a complete solution provider that works closely together with global partners to develop cyber-secure, decentralized and energy-efficient systems, including for new, vertical markets, it's important for us to work with a partner whose core competence is ensuring the cybersecurity of network infrastructures and systems," says Sprave.

Enrico Dani, CEO of Nelysis Europe, affirms: "As a MOBOTIX Technology Partner, we can support MOBOTIX in continuing to expand the use and functionalities of MOBOTIX systems to meet the growing demand for specific cybersecurity solutions. We're convinced that our technological expertise represents added value for the unique MOBOTIX technology, and that this can guarantee comprehensive cyber- and network security for our shared customers around the world."

The market for network infrastructures and the applications installed on them is becoming increasingly complex. More and more frequently, proprietary solutions are being replaced by technology partnerships in our increasingly networked world. This calls for working together with partners from adjacent technology sectors to fulfill the intertwined requirements and challenges of the future that customers face in terms of ensuring cyber-secure network and IT solutions. "MOBOTIX is taking the exactly right approach as far as this is concerned," says the Nelysis Europe CEO. "There will be a shift in mentality along the entire value-added chain – from employees, to suppliers, through to distributors and customers. MOBOTIX is pursuing an excellent path here, and we're looking forward to going this route with MOBOTIX," says Enrico Dani.

At the moment, MOBOTIX and Nelysis are working on integrating one another's technologies. The two companies are reviewing how they can optimally integrate one another's features to the benefit of their

customers. “We decided to partner with MOBOTIX because the company has been focusing on cybersecurity since many years. It makes perfect sense for us to work together with a company that considers IT security to be their core competency,” emphasizes Dani. “Nelysis and MOBOTIX are working together so that they can soon provide their shared customers with outstanding, cyber-secure solutions,” says Sprave with conviction.



About MOBOTIX

MOBOTIX is a leading premium-quality manufacturer of intelligent IP video systems, setting standards in innovative camera technologies and decentralized security solutions with the highest cybersecurity. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. Made in Germany, the company has offices in New York, Dubai, Sydney, Paris and Madrid. Customers worldwide rely on the longevity and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions help customers in industrial manufacturing, retail, logistics and healthcare, among others. With strong and international technology partnerships, the company is working on redefining the future.

About Nelysis Europe srl

Nelysis is one of the world’s leading providers of cybersecurity solutions for physical security and control systems. Nelysis offers innovative solutions to protect network infrastructures and systems from cyberattacks. The Vanguard complete solution from Nelysis minimizes the risk of external and internal hacker attacks as well as operational downtimes.

Nelysis aims to be the most trustworthy and reliable partner in the cybersecurity sector and offers the best products, along with outstanding specialist expertise and a passion for quality and customer satisfaction.

For more information, please contact:

PR Agency: fimakom – communication network, Jörg Peter, joerg.peter@fimakom.de

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Contact:

MOBOTIX AG, Kaiserstrasse, 67722 Langmeil, Phone: +49 6302 9816-0, www.mobotix.com

PR Agency: fimakom - communication network, Jörg Peter, joerg.peter@fimakom.de, Mobile: +49 (0) 173 - 6606031

Press Contact

MOBOTIX AG

Am Stundenstein 2 • 67722 Winnweiler • Germany
Public Relations
publicrelations@mobotix.com
+49 6302 9816-0

Contact MOBOTIX AG

PR Agency

fimakom - communication network
Jörg Peter
joerg.peter@fimakom.de
+49 173 6606031

Contact PR Agency

About MOBOTIX AG

MOBOTIX is a leading manufacturer of intelligent IP video systems in premium quality and sets standards in innovative camera technologies and decentralized security solutions with the highest level of cyber security. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. The company relies on its own research and development as well as its own production "Made in Germany". Customers around the world trust in the durability and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions support customers in areas such as industrial manufacturing, retail, logistics and healthcare. With strong and international technology partnerships, the company is using artificial intelligence and deep learning modules to expand its universal platform and new applications in a wide range of sectors.

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