# MOBOTIX



# **MOBOTIX Launches a New Video Management System**

## in Cooperation with Milestone

#### March 04, 2021

Langmeil, March 2021 - MOBOTIX AG is strengthening the cooperation with Milestone, a leading global provider of video management systems. With increased collaboration, both companies anticipate more synergy which will soon be reflected in a new software solution called **MOBOTIX HUB**.



### **Reliable Coordination Center, Even in Large Enterprise Solutions**

The new MOBOTIX Video Management System MOBOTIX HUB will be available in different versions. From an entry level solution for smaller applications to enterprise solutions with an unlimited number of cameras, failover and an even larger portfolio of analytics and integrations.

#### **Expansion of the Software Portfolio Opens Up More Opportunities**

MOBOTIX HUB is the next step in the evolving MOBOTIX strategy focusing on cyber-secure, high-end video solutions and will extend the current MOBOTIX solution portfolio including MOBOTIX Management Center and MOBOTIX CLOUD.

"With this solution, we can increase and develop even more opportunities for our partners and customers thanks to the even more extensive integration options and the high scalability," says MOBOTIX CEO Thomas Lausten.

"Regardless of the requirements, using the appropriate Video Management System will increase not only the performance but also the possibilities of the solution," emphasizes MOBOTIX CTO Hartmut Sprave. "We can serve any key vertical market with our solutions and they each have very different demands with regards to video security software features and performance. The broad positioning is important for us since we are a solution provider. Only flexibility and versatility allow us to tailor solutions precisely to the individual requirements of our customers."

#### Keeping Pace With the Growing Demands of the Market

Video technology has evolved beyond purely security-focused requirement. Providing data for optimization, analysis, marketing and integrating into other systems is now a day to day necessity. "As a technology company, we need to keep the pace of the growing and continually changing demands in the marketplace. MOBOTIX HUB is an important part of this strategy but we will also continue to support the integration with other VMS partners in order to ensure the best solutions for our customers based on their preferences," says Thomas Lausten.

## **Press Contact**

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#### About MOBOTIX AG

MOBOTIX is a leading manufacturer of intelligent IP video systems in premium quality and sets standards in innovative camera technologies and decentralized security solutions with the highest level of cyber security. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. The company relies on its own research and development as well as its own production "Made in Germany". Customers around the world trust in the durability and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions support customers in areas such as industrial manufacturing, retail, logistics and healthcare. With strong and international technology partnerships, the company is using artificial intelligence and deep learning modules to expand its universal platform and new applications in a wide range of sectors.

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