

MOBOTIX Partner Society

Creating Success. Together.





alliance (noun)

A union or association formed for **mutual** benefits, especially between countries or organisations.

A **relationship** based on **similarity** of interests, nature or **qualities**.

The state of being **joined** or associated.

synergy (noun)

The **interaction** or **cooperation** of two or more organisations, substances, or other agents to produce a **combined effect greater** than the sum of their separate efforts.

Come Together

Grow Together

Alliance and Synergy - two words whose dictionary definition clearly describes the fundamental aim behind the creation of the **MOBOTIX Partner Society** - to form, support and grow long-term productive Partnerships that provide additional and mutual benefits for all involved parties.

Successful partnerships have long been a core element of the MOBOTIX DNA, as proven by our very successful global **Partner Program**. It is with that in mind that we have specifically designed the Partner Society to work in parallel and support the Partner Program and provide us all with an opportunity to define the future **together**.



The MOBOTIX Partner Society

Creating Success. Together.

Regardless of whether it is a **Technology Partner**, with their industry leading products, or a **Solution Partner** with their custom-made enhancements designed around MOBOTIX technologies, the goal is the same - to provide a platform through which our existing **MOBOTIX Channel Partners** can easily use the combination of our efforts to deliver quality, intelligent, value added solutions to their (our) **End Customers**.

Discover how your business can contribute and profit from our Partner Society - join us and become part of our network **Creating Success. Together.**



www.mobotix.com/en/partner-society

MOBOTIX



MOBOTIX
[TECHNOLOGY Partner]

MOBOTIX Technology Partner

Discover the MOBOTIX Partner Channel

As a leading **Manufacturer** in your market space why not combine and integrate your products with ours and add MOBOTIX as an intelligent complimentary product to your offering?

The combination of our innovative products will not only provide numerous mutual benefits, it will also give you great exposure throughout the MOBOTIX channel and open up opportunities to expand your business through networking with our Global Partner base - an educated, talented and visionary group, who are consistently looking for ways to create and capitalize on new business opportunities.

Get in touch with us today and discover how an alliance as a **MOBOTIX Technology Partner** can add a new dimension to your business.

Your advantages as a MOBOTIX Technology Partner


- ✓ Showcase your solution to our entire global Partner Network
- ✓ Own solution Page hosted on *mobotix.com* with admin access
- ✓ Co-exhibitor options at MOBOTIX Partner and major Industry Events
- ✓ Joint marketing activities
- ✓ Networking with MOBOTIX Channel Partners
- ✓ Increase your customer base
- ✓ Enhance your Brand awareness
- ✓ Expand your business in to new markets
- ✓ Grow together with us
- ✓ Exclusive MOBOTIX Technology Partner Logo

Become our next MOBOTIX Technology Partner!

strategicalliances@mobotix.com

+49 6302 9816-104

MOBOTIX



MOBOTIX
[SOLUTION Partner]

MOBOTIX Solution Partner

Individual Solutions for Individual Requirements

As an established MOBOTIX Partner you have gone one step further and applied your own creative intelligence and technological know-how to produce value-added additional functions designed around, and integrated with, our own unique technology.

Whether it be Video Analytics, Rapid Deployment or Explosion Protection your aptitude has produced possibilities to further expand the deployment and functionality of a MOBOTIX solution.

Your vision and creativity has not gone unnoticed and we believe that it deserves suitable exposure. By becoming a **Solution Partner** we will give you a platform to highlight and offer your products to fellow MOBOTIX Partners around the world. Not only will this give you an opportunity to expand your business into new geographical markets and promote your brand on a global scale, you will also form collaborative partnerships with like minded professionals around the world.

The market is ready - are you?

Why not become **THE** Solution Specialist within the MOBOTIX community?

Your advantages as a MOBOTIX Solution Partner

- | | |
|---|-------------------------------------------------------------------|
| ✓ | Showcase your solution to our entire global Partner Network |
| ✓ | Own solution Page hosted on <i>mobotix.com</i> with admin access |
| ✓ | Co-exhibitor options at MOBOTIX Partner and major Industry Events |
| ✓ | Presentation slot in a MOBOTIX Partner Society webinar |
| ✓ | Solution featured in a global MOBOTIX Product Announcement |
| ✓ | Exposure across all MOBOTIX social media channels |
| ✓ | Increase your customer base |
| ✓ | Enhance your Brand awareness |
| ✓ | Expand your business in to new markets |
| ✓ | Grow together with us |
| ✓ | Use your exclusive MOBOTIX Solution Partner Logo |

Become our next MOBOTIX Solution Partner!

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MOBOTIX



MOBOTIX
Bronze **Partner 2019**

MOBOTIX
Silver **Partner 2019**

MOBOTIX
Gold **Partner 2019**

MOBOTIX Channel Partner

Grow your Business with tried & tested additional functions

As an authorised **MOBOTIX Partner** you are by nature technologically driven and inquisitive, consistently looking for ways to grow and add additional value to your business and separate yourself from the competition.

It is precisely Partners like you that drove us to launch the Partner Society, with the aim of providing a 'one stop shop' where you can easily add further dimensions to the service that you offer your customers.

Regardless of whether this is License Plate Recognition, Cloud Storage or Biometrics, all of these additional functions, created in association with our **Technology and Solution Partners**, are showcased and accessible via the **Partner Society webpage**.

Visit the site today and discover the full spectrum of proven and instantly deployable add-on solutions specifically designed to extend your product offering and expand your business into new market areas.

Your advantages as a user of Partner Society Solutions

- ✓ Access to proven and instantly deployable solutions
- ✓ Networking, Exchange and Share Know-how transfer
- ✓ Use the MOBOTIX Website as a catalogue for special solution offers
- ✓ Extend your range of solutions around MOBOTIX
- ✓ Increase your customer base
- ✓ Enhance your Brand awareness
- ✓ Expand your business in to new markets
- ✓ Grow together with us



Visit the MOBOTIX Partner Society website:
www.mobotix.com/en/partner-society

Intelligent Video Security Solutions Made in Germany

MOBOTIX is a holistic solution provider for all aspects of video-based security. We develop high-quality, decentralized, energy-efficient systems that at the same time save our customers money in all installed MOBOTIX systems.

Beyond**HumanVision** is our motto: MOBOTIX is committed to being the most reliable company that protects people and assets through intelligent, cyber-secure video technologies beyond human eyesight.

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