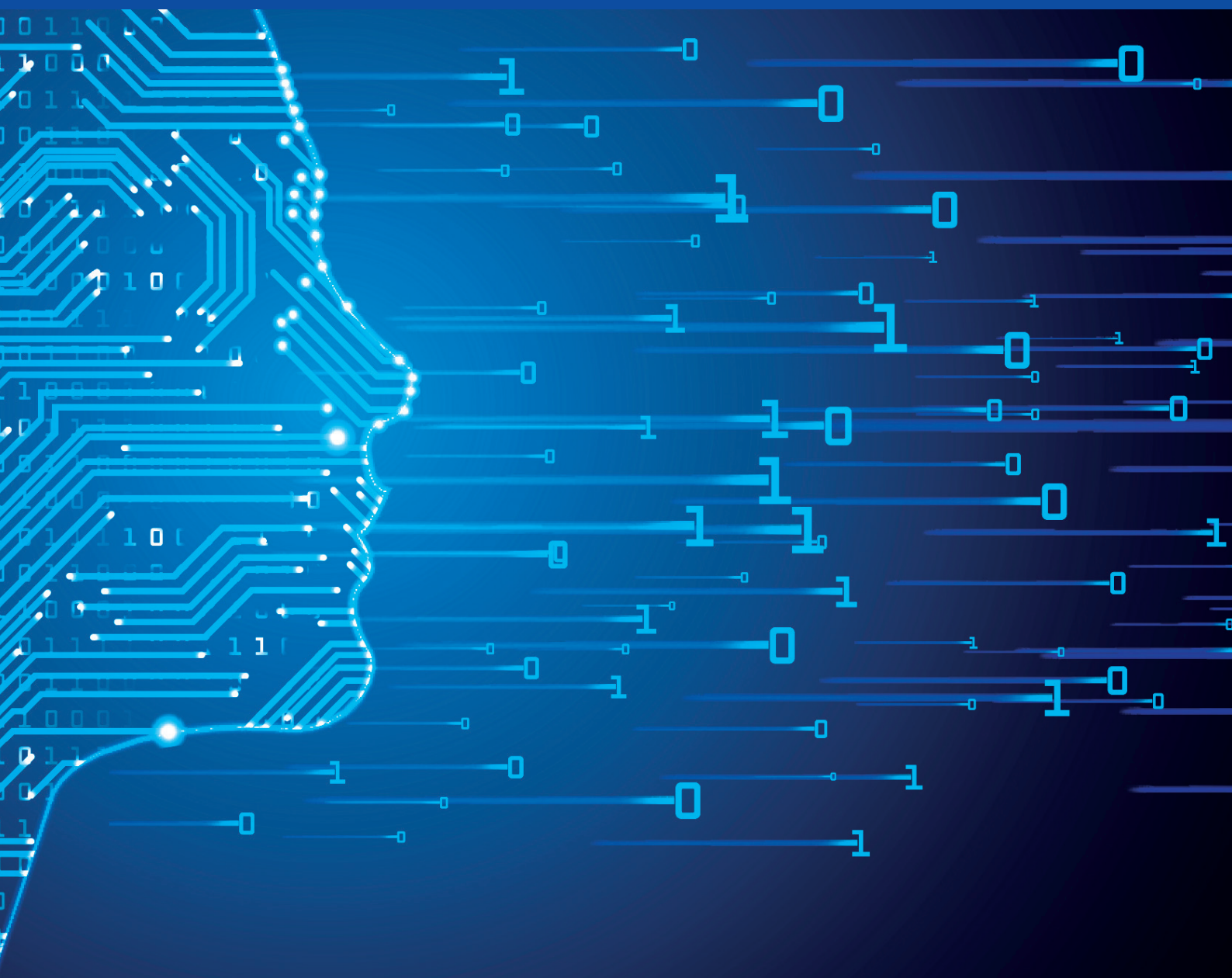


MOBOTIX Campus Training Program

The quickest way to become a sought-after specialist in intelligent, cyber-secure video technologies



A silhouette of a human head in profile, facing right. The interior of the head is filled with various mathematical formulas, technical diagrams, and abstract patterns in shades of blue and white. Visible elements include the equation $x = \frac{y}{b} = 7$, a sine wave, and various other mathematical notations like $J(t)$, $\frac{d}{dt}$, and $\frac{1}{x}$. The background of the entire page is a gradient of blue and white, with a bright light source at the top left creating a lens flare effect.

Get the Right MOBOTIX Know-How for the Direct Route to Success

First-class Products

Would you like to use a combination of **outstanding products, motivated employees** and **up-to-date expertise** to put yourself in an ideal position in the growing IP video security market and exploit new opportunities to generate revenue? Then choose the unique system that has made MOBOTIX the innovative technological engine driving high-resolution Internet-based video systems.

First-class Opportunities

Specialist expertise is at the core of the technical and commercial success of every installation. So it's absolutely crucial that the specialist staff responsible for providing **advice, planning, installation** and **support services** for MOBOTIX video projects receive effective training. Our training program has a proven track record accumulated over many years and is constantly being updated to reflect the latest developments. Start it now and lay the foundations for long-term business success.

First-class Training

With the MOBOTIX Campus training program, you will quickly gain the expertise you need to become a highly sought-after MOBOTIX IP video specialist. We offer a total of **six highly-effective Compact Courses**, developed according to the **principles of blended learning**. Our training is tailored for specific target groups and subject areas to ensure you get exactly the know-how you need, whether you're a newcomer or an experienced specialist.

"An investment in learning pays the best interest."

Benjamin Franklin

The Superior Training Method That Gives You The Edge

Blended Learning With MOBOTIX

Blended learning (sometimes known as hybrid learning) is a training method based on a **combination of face-to-face training sessions**, such as seminars, and **online elements** like webinars and web-based tutorials. Blended learning programs **combine the advantages of face-to-face teaching and independent online learning to full effect** at the same time as avoiding their drawbacks (such as the major time commitment associated with attending a physical class, or the lack of personal contact in online courses).

The Best Of Both Worlds

Participants in the MOBOTIX Campus program can access **online content and training materials** flexibly to meet their own needs – whenever and wherever they want. In our **face-to-face events (classroom-based training seminars)** held directly on-site and **live webinars**, which can be accessed from any Internet connection, the focus is on interacting and exchanging ideas with participants. In these sessions, our experienced lecturers will address your individual needs and answer any questions you may have.



Training on demand

Online training available 24/7



Classroom Trainings

On-site, face-to-face training



Webinars

Live training seminars direct to your desk

Proven Results

MOBOTIX Campus graduates are equipped with a wide range of skills. For example, they know how to **analyze customer requirements correctly** so they can offer them the perfect product for their needs, as well as how to install that product in accordance with all applicable standards and data protection legislation. They also learn how to use our MxManagementCenter video management software to **reduce the amount of time and money** required for installation to a **minimum**, as well as how use the MOBOTIX system's full range of features effectively and set it up to meet the most complex of requirements.

Fast, Effective, Affordable Learning – On-Site Or Online

MOBOTIX Campus, **MOBOTIX's professional training department**, offers you **six different Compact Courses** covering the latest key technical, commercial and legal issues in video security technology:

Compact Course A Video Security Beginner	Compact Course B Video Security Professional	Compact Course C Access Control Professional
Compact Course D Sales & Planning Expert	Compact Course E Solution Expert	Compact Course F Data Protection Expert

Each Compact Course consists of up to three different types of training – **classroom training**, **training on demand** and **webinar training**. You will never have to spend more than one day attending face-to-face classes to complete a course – the rest of the content can be accessed over the Internet from anywhere in the world, as many times as you like.



Classroom Training

On-site, face-to-face training with a practical focus in our state-of-the-art training labs. You'll work on training exercises modeled on real-life scenarios, and will be able to test your solutions on the spot to make sure they work. Classroom-based training is provided at our global headquarters in Langmeil, Germany, and at various locations around the world.



Training on demand

Online training whenever and wherever you want. You will receive your login credentials for our specially-developed eCampus Portal (www.mobotix-ecampus.com) as soon as you register for your first Compact Course.



Webinars

Live training seminars at your home or workplace. Our webinars regularly cover the kinds of configurations used in typical real-life scenarios. We will show you “best-practice” solutions and deal with any special cases or other questions you may have.

A Modular, Tailored, Comprehensive Program

The individual Compact Courses are designed so that each course can be **seamlessly combined with the other courses**, meaning you can acquire as much tailored specialist knowledge as possible.

We **recommend the following combinations of courses** for specific target groups:

Target Group	Recommended Compact Courses	MOBOTIX Campus Bundles
Sales Staff: Anyone who sells or distributes MOBOTIX systems on a commercial basis	<ul style="list-style-type: none"> • Compact Course A: Video Security Beginner • Compact Course D: Sales & Planning Expert 	Book both courses as part of Campus Bundles 2A, 2B or 2C
Planners: Anyone who plans or designs MOBOTIX systems	<ul style="list-style-type: none"> • Compact Course A: Video Security Beginner • Compact Course B: Video Security Professional • Compact Course D: Sales & Planning Expert 	Book all three courses as part of Campus Bundle 3A
Installers: Anyone who installs or configures MOBOTIX systems	<ul style="list-style-type: none"> • Compact Course A: Video Security Beginner • Compact Course B: Video Security Professional • Compact Course C: Access Control Professional • Compact Course E: Solution Expert 	Book all four courses as part of Campus Bundle 4A
Data Protection Officers and anyone responsible for ensuring video surveillance systems comply with regulations	<ul style="list-style-type: none"> • Compact Course F: Data Protection Expert 	

Book **several courses at the same time** and receive the following benefits:

- **Training Power Week:** MOBOTIX schedules all the classroom-based sessions in Compact Courses A, B, C and E so that an individual participant can complete all the sessions consecutively in the same week.
- **MOBOTIX Campus Bundles:** Book two, three or four Compact Courses from courses A to E at the same time and get the latest **MOBOTIX Premium Video System for as little as €1!**

For more details about the **MOBOTIX Campus Bundles** and how you can book the training modules for your Compact

**SPECIAL
OFFER**



Compact Course A

Video Security Beginner

Target Groups: Anyone involved in distribution/sales, design and installation/configuration of MOBOTIX systems

Prerequisites: Basic IT skills

Module	Description	Type	Duration
A-I	Basic Configuration & Use This one-day training module covers the basic configuration of a MOBOTIX camera system and how to use the MOBOTIX MxManagementCenter video management system effectively. <ul style="list-style-type: none"> • Installing MxMC, adding cameras, uploading project data • Initial setup and network settings • MxActivitySensor • Making and storing recordings • Creating logical groups and customized displays • Retrieving, playing & exporting recordings 	Classroom training or training on demand	One day (eight hours)
A-II	Technical Principles And Planning/Network Fundamentals Covers the main components of networks in the context of the MOBOTIX system	Training on demand	approx. 60 minutes
A-III	Follow-up Unlimited online access to all seminar-related materials	Training on demand	
A-IV	Live Webinars Various topics, presented live by MOBOTIX trainers	Webinars	approx. 30 minutes each

Total course fee (excluding VAT etc.): Only €199



Compact Course B

Video Security Professional

Target Groups: Anyone involved in designing, installing or configuring MOBOTIX systems

Prerequisites: Basic IT skills, taking Compact Course A

Module	Description	Type	Duration
B-I	Advanced Configuration & Use This one-day seminar covers advanced aspects of configuring a MOBOTIX camera system and the advanced functions of the MxManagementCenter video management software. In this comprehensive, hands-on training, you will learn how to set up the system as effectively as possible and handle demanding IP video projects. <ul style="list-style-type: none">• Exposure settings• VideoMotion vs. MxActivitySensor• Event control• Action logs• Recording management	Classroom Training	One day (eight hours)
B-II	Image and Exposure Settings in MOBOTIX Video Systems	Training on demand	approx. 60 minutes
B-III	Follow-up Unlimited online access to all seminar-related materials	Training on demand	
B-IV	Live Webinars Various topics, presented live by MOBOTIX trainers	Webinars	approx. 30 minutes each

Total course fee (excluding VAT etc.): Only €199

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Compact Course C

Access Control Professional

Target Groups: Anyone involved in installing or configuring MOBOTIX Door Stations

Prerequisites: Basic IT skills, Compact Courses A + B

Module	Description	Type	Duration
C-I	Door Station Setup Our Door Station Setup seminar is aimed at professional installers in the home automation segment looking to acquire a deeper knowledge of MOBOTIX IP Video Door Stations. In this seminar you will also learn how to use the MxMessageSystem together with access control systems. <ul style="list-style-type: none"> • How to set up the MOBOTIX IP-Video Door Station for first use • Surveillance stations: MxDisplay+ • Configuring the MxBus modules • The MxMessageSystem in home automation • Troubleshooting 	Classroom Training	One day (eight hours)
C-II	The MOBOTIX Door Station A series of short individual training exercises on the MOBOTIX Door Station range	Training on demand	Eight to 30 minutes depending on the individual exercise
C-III	Follow-up Unlimited online access to all seminar-related materials	Training on demand	
C-IV	Live Webinars Various topics, presented live by MOBOTIX trainers	Webinars	approx. 30 minutes each

Total course fee (excluding VAT etc.): Only €199



Compact Course D

Sales & Planning Expert

Target Groups: Anyone involved in distribution/sales and professional/standard-compliant design of MOBOTIX systems

Based on: The IEC/DIN/EN 62676-4 standard (Video Surveillance Systems for Use in Security Applications – Part 4: Application Guidelines), which is recognized all over the world.

Prerequisites: Basic IT skills (Compact Course A recommended)

Module	Description	Type	Duration
D-I	Technical Sales & Project Design In this e-learning module you will gain a deep knowledge of the MOBOTIX product range. Through a series of interactive exercises, you will learn how to analyze your customers' requirements and plan an IP video project. You will also find out about the advantages of MOBOTIX systems in comparison to our competitors and how to sell MOBOTIX IP video solutions successfully. <ul style="list-style-type: none">• The MOBOTIX Concept and its Unique Selling Points• Advantages of the decentralized system• Project Planning Tools• Practical examples: Analysis of customer requirements, system design and project management• Convincing arguments in customer talks	Training on demand	One day (eight hours)
D-II	How To Operate And Use MOBOTIX Project Planner All participants receive a full version of the planning tool software (for Windows PCs), including free updates	Training on demand	1/2 day (four hours)
D-III	Follow-up Unlimited online access to all seminar-related materials	Training on demand	
D-IV	Live Webinars Various topics, presented live by MOBOTIX trainers	Webinars	approx. 30 minutes each

Total course fee (excluding VAT etc., including MOBOTIX Project Planner software): Only €199

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Compact Course E

Solution Expert

Target Groups: IT specialists working in sector-specific companies, MOBOTIX partners and end customers looking to use more complex applications and integration solutions alongside MOBOTIX video systems

Prerequisites: Good IT and programming skills, Compact Course B

Module	Description	Type	Duration
E-I	API & MxMessageSystem This one-day seminar focuses on how to use HTTP API and MxMessageSystem on a network and via MxBus <ul style="list-style-type: none">• What is API?• Controlling a MOBOTIX camera remotely• Introduction to the MxMessageSystem and how to configure it• MxBus modules	Classroom Training	One day (eight hours)
E-II	Follow-up Unlimited online access to all seminar-related materials	Training on demand	
E-III	Live Webinars Various topics, presented live by MOBOTIX trainers	Webinars	approx. 30 minutes each

Total course fee (excluding VAT etc.): Only €199



Compact Course F

Data Protection Expert

Target Groups: Data Protection Officers and Project Managers at commercial companies and institutions tasked with planning, commissioning and/or delivering modern video surveillance security systems

Prerequisites: Basic IT skills

Based on: GDPR (European General Data Protection Regulation), New German Federal Data Protection Act (Bundesdatenschutzgesetz-neu) in the context of the German Video Surveillance Improvement Act (Videoüberwachungs-Verbesserungs-Gesetz) of 1 March 2017

Module	Description	Type	Duration
F-I	Data Protection And Video Surveillance This seminar is intended for Data Protection Officers and anyone involved in planning or delivering Video Security Systems (VSS). It is designed to make sure you can plan a VSS in compliance with applicable legislation and support end users with documentation and the organizational framework in which the system operates. <ul style="list-style-type: none">• Overview of key data protection legislation• Definition of the terms “consent,” “purpose limitation,” “substantially affected” and “transparency requirements”• The rights of data subjects: right to be forgotten, right of access, right to object• Compliance requirements: data protection management, data protection impact assessments, procedure overviews• International data transfers (privacy shield/contract data processing)	Classroom Training	One day (eight hours)
F-II	Cyber Security Cyber security: What you need to know	Training on demand	approx. 60 minutes
F-III	Follow-up Unlimited online access to all seminar-related materials	Training on demand	
F-IV	Live Webinars Various topics, presented live by MOBOTIX trainers	Webinars	approx. 30 minutes each

Total course fee (including VAT etc. and other fees and planning tool software): only €99

MOBOTIX



MOBOTIX Premium Video System From Just €1!!!

MOBOTIX Campus Bundles

Compact Courses & Camera From Just €1!!!

You can't afford to miss out on this fantastic offer! Book **two, three or four Compact Courses from Courses A to E*** together now and get the **latest MOBOTIX Premium Video System, worth several hundred euros, from just €1** to help you deepen your knowledge.

Maximum Flexibility

To qualify for the **bundle offer** you could book **both Course A and Course B for an individual participant**, for instance, or **book Course A twice (one each for two participants)**. The only thing that matters is the **number of courses booked at the same time**.

Campus Bundle (MOBOTIX Order No.)	Requirement	Including A Current Camera (With 6MP Color Sensor)	Total Price In € (Excluding VAT Etc.)
Mx Campus Bundle 2A	Book two Compact Courses (A, B, C, p26 Indoor (D061 lens) D or E*)		Only €399
Mx Campus Bundle 2B	Book two Compact Courses (A, B, C, c26 Indoor (D016 lens) D or E*)		Only €399
Mx Campus Bundle 2C	Book two Compact Courses (A, B, C, M26 Outdoor (D061 lens) D or E*)		Only €499
Mx Campus Bundle 3A	Book three Compact Courses (A, B, M26 Outdoor (D061 lens) C, D or E*)		Only €599
Mx Campus Bundle 4A	Book four Compact Courses (A, B, C, T26 Door Station + BellRFID Access Module D or E*)		Only €899

*Unfortunately Compact Course F (Data Protection Expert) cannot be booked as part of a bundle.



Booking Training – It Couldn't Be Simpler

Step 1: www.mobotix.com > Support > Training

Visit our website **www.mobotix.com**, go to the **Support** menu and click on **Training**. Click on the **Training calendar and registration** button. The calendar lists all our current classroom training sessions and (live) webinars for Compact Courses A to E. Please note that **the modules must be booked individually** because they can theoretically be completed in any order.



Step 2: Select The Training You Want And Open The Online Registration Form

Using the various search filters available, search the **training calendar** for the **training module** you want to book. Then click on the **Register** button. A new window will open containing our **registration form**.

Step 3: Complete Registration

Follow the instructions at the beginning of the form and **complete your registration**. You can also **book training modules from several Compact Courses at the same time**, allowing you to take advantage of the relevant **MOBOTIX Campus Bundle**. Once you have filled out all the fields marked with a “*,” click on the button marked **Place order (with obligation to pay)**. All done!

Please Note:

This system can only be used to book classroom-based training seminars and webinars. The online **on demand training** materials can be accessed via our eCampus Portal (**mobotix-ecampus.com**). You will receive login credentials as soon as you register for your first Compact Course.



You Can't Know Everything...

... But We'll Keep You Up-to-Date Online!

Even the most innovative and forward-looking technology is constantly developing. That's why we carry on giving you the chance to **find out about the latest MOBOTIX developments online**, and to meet other MOBOTIX users in person to discuss them, even after you have finished your MOBOTIX Campus training.

community.mobotix.com

Reap the benefits of our MOBOTIX Community Portal. It's **100 percent free of charge** and an invaluable resource, even for non-partners! Join the Community now and engage in a lively exchange of ideas, experience and knowledge with our experts and other external users. Here you can find answers to our FAQs as well as configuration and troubleshooting tips quickly and easily – all straight from the horse's mouth. **Join our Community today!**



mobotix.com/en/video-tutorials

Clear and simple: You can find a wide range of short videos about various MOBOTIX hardware and software products on our website by going to **Support > Download Center > Documentation > Video tutorials**



mobotix.com/en/support/download-center

If you prefer your technical documentation in **traditional PDF format**, MOBOTIX has got you covered. Go to **Support > Download Center > Documentation** for a huge range of information you can peruse and consult to your heart's content. The site includes everything from in-depth technical product data (go to Technical Datasheets) and up to-the-minute information and marketing brochures on a range of topics (Brochures and Guides), to the texts of our tenders (Architects & Engineers) and instruction manuals for all of our products (Instruction Manuals).





More Useful Links...

mobotix.com/en/partner-programm

Become a **certified MOBOTIX Partner** and give yourself a major advantage over your competition! Prove your skills and expertise to show your work is as professional and high-quality as a MOBOTIX solution. In return, we will support you by offering attractive conditions and forwarding you new leads and project inquiries. We believe that success is built on honest, long-term relationships with loyal partners. They're great for our business – and for yours, too.



news.mobotix.com/en

We are constantly developing new, future-oriented solutions to strengthen our reputation as key to the success of businesses, organizations and governments around the world – so it pays to keep yourself informed. Subscribing to our **newsletter** is free of charge, and we'll deliver it directly to your inbox every month – it's all part of the service!



youtube.com/user/MobotixAG

The **MOBOTIX YouTube channel** Subscribe to the original and best MOBOTIX channel now! It provides a huge range of material, including tutorials, testimonials from around the world, product videos, event videos, demos and much more. Happy browsing!



Intelligence Video Security Solutions Made In Germany

MOBOTIX offers a comprehensive range of solutions for all aspects of video-based security systems. We develop high-quality, decentralized, energy-efficient systems that mean our customers save money on every MOBOTIX system installed.

Our motto – **BeyondHumanVision** – is also our mission. MOBOTIX is fully committed to making itself the most reliable company it can be, one that protects people and property by using intelligent, cyber-secure video technology to go beyond human vision.

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