



# MOBOTIX Partner Program

## Let's be successful together!

Welcome to the MOBOTIX family! Partnering with MOBOTIX is more than just cutting edge technology, discounts and training, it's a reliable network focused on your business growth. That's why we've created an **extensive MOBOTIX Partner Program**.

Marketing and  
sales support



Multilevel  
discount system



Active  
project support



Premium trainings  
and certifications



Premium  
support



Beyond**HumanVision** is our goal, delivering the highest quality in solutions where all products are developed in Germany and tested in our facilities. With our partner program we actively support your business to enhance applications for a smarter and safer world.

**Would you like to know more?**

**Contact your regional team and become a partner today.**

☎ +49 (0) 6302 9816-103 ✉ [sales@mobotix.com](mailto:sales@mobotix.com)



Find out more at  
[www.mobotix.com/en/partner-program](http://www.mobotix.com/en/partner-program)

**MOBOTIX**  
Beyond**HumanVision**

# MOBOTIX Partner Program

## Your program your way:

MOBOTIX supports partners in all phases from initial design, proof of concept and trainings for you and your customers.

<b><u>Marketing and sales support</u></b>		<ul style="list-style-type: none"> <li>• Dedicated online MOBOTIX Partner Portal</li> <li>• Exclusive sales &amp; product information</li> <li>• MOBOTIX events (e.g., partner conferences) &amp; webinars</li> <li>• MOBOTIX digital partner certificate</li> <li>• Access to end customer leads</li> <li>• Joint Case Studies</li> <li>• Co-marketing options</li> <li>• Vertical Solutions</li> </ul>
<b><u>Multilevel discount system</u></b>		<ul style="list-style-type: none"> <li>• Tiered discount structure and project pricing (<b>Bronze, Silver, Gold and Diamond Partner</b>)</li> </ul>
<b><u>Active project support</u></b>		<ul style="list-style-type: none"> <li>• Project registration &amp; support</li> <li>• Project protection</li> <li>• Subsidized MOBOTIX demo equipment</li> <li>• Analytics demo licensing</li> <li>• Project-based pricing</li> </ul>
<b><u>Premium trainings and certifications</u></b>		<ul style="list-style-type: none"> <li>• Certified trainings</li> <li>• Training bundles/seminar packages (regional)</li> <li>• Continuous technology and solution trainings</li> <li>• VIP trainings (individual - online &amp; remote)</li> </ul>
<b><u>Premium support</u></b>		<ul style="list-style-type: none"> <li>• Advanced warranty replacement &amp; device upgrade</li> <li>• Proof-of-concept support</li> <li>• Extended technical support (depending on partner status)</li> <li>• <u>Professional Services</u> (Remote / on-site support &amp; pre-configuration)</li> <li>• Support Signal chat (<b>exclusively for Diamond Partners</b>)</li> </ul>

### Top quality as a commitment

MOBOTIX stands for quality and innovation. We have been setting milestones in video technology for over 20 years. We're committed to providing the best solutions, and as a partner, you will have direct access to the most cutting edge technology in the market. **Join the MOBOTIX Partner Program today.**

### Your next steps as a MOBOTIX partner:

- Registration in the [MOBOTIX Partner Portal](#)
- Subscription to [Partner News](#)
- Certified [MOBOTIX expertise](#)
- On-site installations and first-level support