



MOBOTIX

Partner Program

Welcome to the MOBOTIX Family – Succeeding Together!

We share the same goals: Satisfied customers and successful business. With joy. With purpose. With profit. And always with reliability and continuity. That's why we support you with the comprehensive MOBOTIX Partner Program.

Your Benefits at a Glance:

Marketing &
Co-Branding Support



Project Support &
Pricing Advantages



Training &
Certification



Premium
Support



Trust in MOBOTIX: Uncompromising reliability and outstanding “Made in Germany” quality. MOBOTIX develops and manufactures intelligent video systems that enable a wide range of applications far beyond comprehensive security. Let's drive the “BeyondHumanVision” mission forward together and create tangible benefits and added value for your customers – for a safer and smarter world.

Would you like to know more?

Contact your regional team and become a partner today.

+49 (0) 6302 9816-103 sales@mobotix.com



Find out more at
www.mobotix.com

MOBOTIX
BeyondHumanVision

MOBOTIX Partner Program

Your Benefits at a Glance:



MOBOTIX Partner Benefits	MOBOTIX Bronze Partner	MOBOTIX Silver Partner	MOBOTIX Gold Partner	MOBOTIX Diamond Partner
MARKETING & CO-BRANDING SUPPORT				
Access to the MOBOTIX Partner Portal	•	•	•	•
Partner Certificate	•	•	•	•
Joint Case Studies	On Request	•	•	•
Partner Project Spotlight on Social Media	–	•	•	•
Co-Branded Marketing Files on Demand	–	–	•	•
PROJECT SUPPORT & PRICING ADVANTAGES				
Technical and Commercial Project Support for Registration	•	•	•	•
Tiered Discount System Based on Partner Level	•	•	•	•
Special Conditions on Demo Equipment	•	•	•	•
Special Conditions on Showroom Equipment	•	•	•	•
MOBOTIX Upgrade Program*	•	•	•	•
Revenue Target Achievement Bonus**	–	•	•	•
Extended Warranty (only with Project Registration)	–	–	•	•
TRAINING & CERTIFICATION				
Access to Certified MOBOTIX Training Courses	•	•	•	•
Access to MOBOTIX E-Campus	•	•	•	•
Free Classroom Training at MOBOTIX HQ	•	•	•	•
TECHNICAL SUPPORT				
Professional Services (remote/on-site, pre-configuration)	•	•	•	•
Technical Support	•	•	•	•
Free Advanced Replacement for In-Warranty Cameras	•	•	•	•
Additional Support via Phone Line and Signal Chat	–	–	•	•
Free Password Reset	–	–	–	•
MOBOTIX Partner Requirements				
Registration in the MOBOTIX Partner Portal	•	•	•	•
Complete Partner On-Boarding Process	•	•	•	•
Subscription to Sales and Product Information (Free)	•	•	•	•
Certified MOBOTIX Expertise*** (Two years)	Recommended	Min. 1 Employee	Min. 2 Employee	Min. 3 Employee
Target Agreement	On Request	•	•	•

*Extended Conditions | **Only with a signed Contract | ***Recertification must take place every two years

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