



## **MOBOTIX announces Q1 sales in line with plan and EBIT above plan based on solution focus strategy**

**January 11, 2023**

The Q1 financial statements for the current 2022/23 financial year show a product related revenue growth of 15% compared to the previous year, with a positive EBIT of 0.3 m€ compared to an EBIT of - 1.6 m€ in the previous year. The strategic focus on solution sales have generated software sales of 2.8 m€.

MOBOTIX experienced still supply chain problems and booked in addition 2 m€ backlog for Q2 beginning from January 2023.

A positive sales and earnings trend is as such expected for Q2 and for the 2nd half of the current financial year. The product launches planned for this year are confirmed focusing further vertical solutions.

The annual financial statement audit for FY 2021/22 is expected to be completed by the end of January and the annual shareholder meeting is as such planned to take place at the end of March 2023.

The prolongation of the short-term credit lines with the banks was secured until the end of the calendar year 2023.

The mutual development and sales activities with the majority shareholder Konica Minolta are in line with the plan in this fiscal year.

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## About MOBOTIX AG

MOBOTIX is a leading manufacturer of intelligent IP video systems in premium quality and sets standards in innovative camera technologies and decentralized security solutions with the highest level of cyber security. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. The company relies on its own research and development as well as its own production "Made in Germany". Customers around the world trust in the durability and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions support customers in areas such as industrial manufacturing, retail, logistics and healthcare. With strong and international technology partnerships, the company is using artificial intelligence and deep learning modules to expand its universal platform and new applications in a wide range of sectors.

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