



## **The first quarter of the financial year 2018/19 also shows a strong increase in EBIT and quarterly net income compared with the same quarter of the previous year**

### **14 gennaio 2019**

In the first quarter of the financial year 2018/19, sales increased by around 3.1% year-on-year to € 17.0 million.

The largest sales growth was achieved in the Europe and Middle East/Africa regions, due to implementation of new global sales strategy, organizational changes and implementation of new software, camera and storage solutions. The recent investments within IT infrastructure have furthermore supported efficiencies and internal processes.

The order backlog as of 31 December 2018 increased significantly by 200% from € 0.4 million to € 1.2 million compared to 31 December 2017.

The quarterly EBIT of € 1.0 million increased by around € 0.4 million (+70.8%) compared to the same quarter of the previous year. Further cost optimization measures, especially with regard to personnel costs and shipping costs, contributed to the development.

The quarterly net profit of € 0.6 million was increased by € 0.3 million (+88.1%) compared to the same quarter of the previous year.

The progress of sales and order backlog in the first quarter of financial year 2018/19 are as such in line with the first year of the five-year plan announced on 27 November 2018. This five-year plan confirms sales of € 67.5 million and EBIT of € 1.4 million for the financial year 2018/19 and sales of at least € 100 million and an EBIT margin of 12% by financial year 2022/23.

## **Contact**

## Klaus Kiener

Chief Operating Officer

Phone

+49 6302 9816 3003

klaus.kiener@mobotix.com

[Get in contact now](#)

### About MOBOTIX AG

MOBOTIX is a leading manufacturer of intelligent IP video systems in premium quality and sets standards in innovative camera technologies and decentralized security solutions with the highest level of cyber security. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. The company relies on its own research and development as well as its own production "Made in Germany". Customers around the world trust in the durability and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions support customers in areas such as industrial manufacturing, retail, logistics and healthcare. With strong and international technology partnerships, the company is using artificial intelligence and deep learning modules to expand its universal platform and new applications in a wide range of sectors.

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