



MOBOTIX lowers revenue and earnings forecast for the 2024/25 financial year and launches restructuring program

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Despite sales growth of 22% in the first half of the year compared to the previous year, the current development of the third quarter and the outlook for the end of the financial year show the need to adjust the sales and earnings forecast for the 2024/25 financial year.

Project postponements in the Middle East sales region and delays in the implementation of reorganization measures in the APAC sales region are leading to a reassessment of the sales situation.

Sales in the strategically important core markets of DACH, Europe and the USA are developing according to plan.

The software business, including VAXTOR software revenue in the area of optical character recognition, increased compared to the previous year but is below plan in the 2024/25 financial year.

Revenue from the MOBOTIX ONE camera platform launched on the market in the last financial year is developing according to plan. However, the switch to a new thermal sensor for thermal cameras will lead to shifts in sales.

The MOBOTIX Group's sales now planned for the 2024/25 financial year are therefore in the range of around EUR 51.0 million to EUR 53.0 million (previous year: EUR 50.0 million) EBIT for the 2024/25 financial year is now in the range of around EUR -2.0 million to EUR -1.5 million (previous year: EUR -3.0 million).

The Executive Board and Supervisory Board have decided on a restructuring program to adjust operating expenses and personnel costs to the sales and earnings trend. The Works Council and the Economic Committee have been informed about the restructuring program.

The costs of the aforementioned restructuring program are not yet included in the aforementioned EBIT estimate and will be announced once negotiations with the Works Council and the Economic Committee have been concluded.

The sales and earnings targets of the medium-term plan for the 2025/26 and 2026/27 financial years remain valid.

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About MOBOTIX AG

MOBOTIX is a leading manufacturer of intelligent IP video systems in premium quality and sets standards in innovative camera technologies and decentralized security solutions with the highest level of cyber security. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. The company relies on its own research and development as well as its own production "Made in Germany". Customers around the world trust in the durability and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions support customers in areas such as industrial manufacturing, retail, logistics and healthcare. With strong and international technology partnerships, the company is using artificial intelligence and deep learning modules to expand its universal platform and new applications in a wide range of sectors.

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