



## **MOBOTIX in line with 5-year plan**

**October 30, 2019**

In fiscal year 2018/19, MOBOTIX revenues increased by 5.3 % from € 66.4 million to € 69.9 million compared to the previous year.

Product-related sales in the sales regions Northern/Eastern Europe (+18 %), APAC (+10 %), MEA (+5 %) and Southern/Western Europe (+5 %) contributed to this growth.

In Fiscal Year 2018/19, other operating expenses decreased again by 2 % or € 0.2 million compared to the previous year.

Accordingly, EBIT of € 2.0 million was achieved in fiscal year 2018/19 compared to the previous year (€ 1.1 million), which is above the updated forecast published on June 19, 2019 (€ 1.4 - 1.8 million). The EBIT margin increased from 1.6 % to 2.8 %.

Thus, a net profit of € 0.9 million (previous year: € 0.4 million) was achieved in the 2018/19 Fiscal Year.

The forecast of the MOBOTIX 5-year plan, which envisages sales of at least € 100 million and an EBIT margin of 12 % by fiscal year 2022/23, remains unchanged.

The annual audit is expected to be finalized and the annual financial statements approved at the beginning of December 2019. Accordingly, the above figures are unaudited and preliminary. The Annual General Meeting is scheduled on 30th January 2020.

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**About MOBOTIX AG**

MOBOTIX is a leading manufacturer of intelligent IP video systems in premium quality and sets standards in innovative camera technologies and decentralized security solutions with the highest level of cyber security. MOBOTIX was founded in 1999 and is headquartered in Langmeil, Germany. The company relies on its own research and development as well as its own production "Made in Germany". Customers around the world trust in the durability and reliability of MOBOTIX hardware and software. The flexibility of the solutions, the integrated intelligence and the highest level of data security are appreciated in many industries. MOBOTIX products and solutions support customers in areas such as industrial manufacturing, retail, logistics and healthcare. With strong and international technology partnerships, the company is using artificial intelligence and deep learning modules to expand its universal platform and new applications in a wide range of sectors.

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